

# Is Your Child Career-Ready?



Uncovering your child's passion and career path can be a daunting task. There are a host of post high school opportunities. You should explore every option. Consider a Skilled Trade School that provides:

- **JOB SECURITY**
- **EXCELLENT STARTING PAY**
- **HIGH ADVANCEMENT POTENTIAL**

Support your student in finding their passion so they can succeed and become financially independent.



Job Openings  
in the U.S.<sup>1</sup>



NARI Members Have  
Open Positions<sup>2</sup>



Increase  
year-over-year



The National Association of the Remodeling Industry is committed to supporting Workforce Development in the remodeling industry. Our core purpose is to advance and promote the remodeling industry's professionalism, product and vital public purpose.

<sup>1</sup> USA Today

<sup>2</sup> Consumer specialists NARI 2017 Member study

Learn more at [NARI.org/WFD](http://NARI.org/WFD)



**High School**    **On-the-job Training**    **Apprenticeship Training**    **Post-Secondary/Trade Schools**    **Construction Management Degree**    **OTHER BUSINESS BACKGROUNDS**

**Laborer/Helper**  
Provides labor support to the carpenter, including job site clean up, materials positioning and is an overall helping hand.  
\$10-\$14/hour

**Carpenter**  
Conducts all carpentry, from framing and flooring to finish. Can become a specialty trade contractor.  
\$16-\$22/hour

**Lead Carpenter**  
The primary on-site person in charge of the project. Communication and organizational skills a must. Can become project manager/superintendent or a remodeling business owner.  
\$22-\$28/hour

**Project Designer**  
Designs renovations to reflect the needs and specifications of the client. Can become project manager/superintendent.  
\$45k-\$50k/year

**Project Sales and/or Estimator**  
The initial point of contact for the client. Develops scope and specification of the project, estimates the project cost. Develops the contract and closes the sale with a signed contract. Can also come from construction manager/superintendent or a remodeling business owner.  
Commission based on sales

**Remodeling Business Consultant/Trainer**  
Provides guidance to business owners, recommendations based on case studies. Conducts training in various business functions.

**Remodeling Business Owner**  
Responsible for the management, marketing and success of the company. Depending on size of business, may also function as sales/estimator, lead carpenter, project designer or other functions as needed.  
5%-10% of gross sales

**Project Management/Superintendent**  
Supervises multiple projects; schedules material deliveries, trade contractor and inspection times; works with the client to ensure smooth project execution. Can become a remodeling business owner.  
\$60k-\$70k/year

**Specialty Trade Contractors**

**Plumbing Trade Contractor:** Residential plumbing installation. Usually licensing is required.

**Electrical Trade Contractor:** Residential electrical wiring, including service and circuit wiring. Usually licensing is required.

**Drywall Trade Contractor:** Residential drywall installation, including hanging, taping, mudding and finish sanding.

**HVAC Trade Contractor:** Residential heating, ventilation and air-conditioning installation and servicing. May also conduct home energy analysis.

**Painting Trade Contractor:** Residential painting, including preparation and application.

**Masonry Trade Contractor:** Residential masonry and tile installation, including foundations, kitchen and bathroom tile and other masonry, such as stone or brick work, as needed.

**Floor Covering Trade Contractor:** Residential floor covering installation and finishing, including carpet, tile and hardwood (may be the function of the carpenter).

**KEY**

————— TYPICAL CAREER PATH

- - - - - OPTIONAL CAREER PATH

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